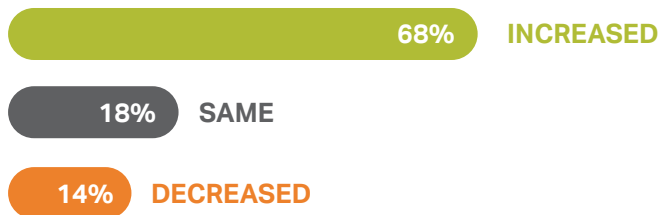


2022 SMALL BUSINESS OUTLOOK

TMC Financing surveyed small business owners in their portfolio to understand their 2022 outlook and predictions. According to the results, most small businesses are recovering from the pandemic and optimistic about 2022.

2021 REVENUE

In 2021, did your business revenue increase, decrease, or remain the same as compared to 2020?

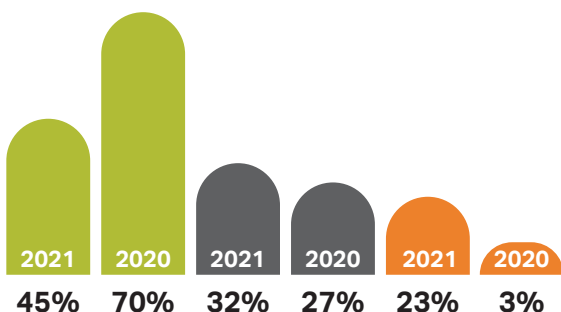


2022 REVENUE PREDICTIONS

Do you predict your business revenue to increase, remain the same or decrease in 2022?

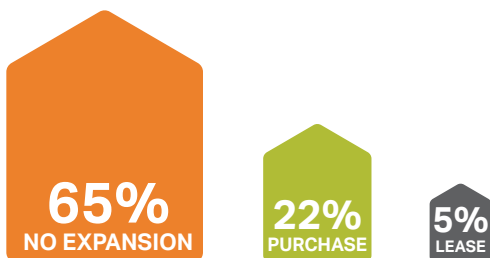


PREVIOUS REVENUE PREDICTIONS



EXPANSION PLANS

What real estate changes are you considering in 2022?



4,206 JOBS

to be created or retained by TMC borrowers

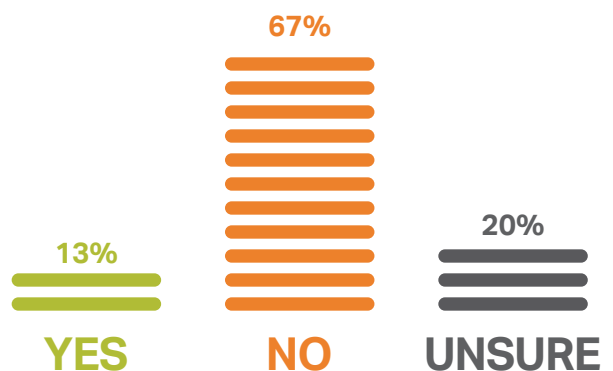
JOBS

Do you anticipate hiring, reducing or maintaining your current number of employees in 2022?



REFINANCE

Do you plan to refinance in 2022?



HAS THE 504 LOAN HELPED YOUR BUSINESS?

- "It gave me **stability.**"
- "It made my **building purchase possible.**"
- "We were able to **expand our geographical reach.**"
- "It made it possible to **expand our business.**"
- "Low interest rates means **more cash flow.**"



\$448 MILLION

Total SBA 504 financing provided by TMC in 2021

\$1.19 BILLION

Total project cost of TMC borrowers in 2021

This survey was conducted by TMC Financing in December of 2021. TMC sent the survey to more than 1,100 existing TMC business owner clients that have closed a 504 loan the past 5 years. The views and opinions in this infographic are from a collection of small business owners throughout Arizona, California and Nevada, and do not represent the views of TMC Financing or the SBA. ©TMC Financing 2021. All rights reserved.

Updated Jan 4, 2022