# PREFERRED LENDER PROGRAM

TMC Financing is your supportive partner for marketing and financing commercial real estate property.



### **Preferred Partner Benefits**

Pre-approvals in 24 hours or less Fast-track application process

Reduced 3rd party report costs Property marketing support

### Your Team of Experts

For more than 35 years, we've been dedicated to helping business owners obtain affordable commercial real estate financing through the SBA 504 program.

Our loan process has been streamlined for maximum efficiency. You will be guided every step of the way by our TMC team of experts.

- TMC is ranked in the top 5 CDCs nationwide
- Since 1981, we've provided over \$9 billion in SBA 504 financing to over 5,000 businesses
- This financing has created over 60,000 jobs in California and Nevada

### Services

• TMC acts as an advocate for the buyer to obtain a 1st lender loan commitment regardless of the loan program selected. Our clients and partners are able to leverage TMC's extensive network of lender relationships.

### We also provide...

- A free prequalification review for your potential buyers (typically completed within 24 hours of application)
- Co-marketing of the property with postcard mailers, flyers, banners, open house events, etc
- Customized loan proposals featuring the 90% LTV
- Custom signage installed on/near the building promoting the availability of "90% below-market financing"
- A loan proposal PDF file to include on your listings and website to illustrate the financing options
- Collaboration to educate potential buyers about SBA financing options and screen qualified buyers
- Reduced 3rd Party Report costs for property that can be shared with all lenders involved

We are your Advocates
We are your helpful Advisors

Your SBA 504 Expert info@tmcfinancing.com 415.989.8855 www.tmcfinancing.com



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## The 504 Advantage

- As little as 10% down payment
- No additional collateral required
- Below-market, FIXED RATES, 20 year & 10 year terms
- No limit on total project cost

### How is an SBA 504 loan structured?

Conventional loan (1st) \$2,500,000 50% SBA 504 loan (2nd) 40% \$2,000,000 Owner down payment \$500,000 10% **Total project** \$5,000,000 100%

40% 50%

### **Property Marketing Examples**

#### OWN THE BUSINESS? OWN THE BUILDING.

with as little as 10% Down!



#### PROPERTY HIGHLIGHTS

- ge Building 2003 construction ivate Offices & Open Work Area

58 Tesla, Irvine Spectrum, CA | 2,772 sq.ft ASKING SALE PRICE: \$759,000





Your SBA 504 lending and real estate team

### Purchasing a Building in Anaheim?

OWN THE BUILDING WITH AS LITTLE AS 10% DOWN!







We can find the right building for your business and approve your loan, all in one Contact us today to learn more.

Your SBA 504 lending

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